

## Manufacturers extraordinaire: The top 10 drug firms of 2006

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By: [Judy Chi](#)  
Drug Topics

Which pharmaceutical companies came out on top last year? When measured by retail dollars, nine out of the top 10 companies were brand-name firms, with Teva Pharmaceuticals being the only generic representative that made the list. When measured by number of prescriptions, three out of the top 10 companies were generic drugmakers, including Teva, Mylan, and Watson Pharma. Of the two lists, only one company—AstraZeneca—logged double-digit increases by both dollars and units. What follows are two tables, one by dollars, one by units. The data were provided by market research firm Verispan.

### Top 10 corporations by retail dollars in 2006

		<b>% change from previous year</b>
Pfizer	\$20,413,717,265	-1.8%
GlaxoSmithKline	15,794,165,540	6.7
AstraZeneca	10,899,867,255	17.9
Novartis	10,108,785,889	9.2
Teva Pharmaceuticals	9,936,509,259	17.2
Merck & Co.	8,283,001,583	-4.9
Johnson & Johnson	8,263,048,088	-1.8
Sanofi-Aventis	6,149,228,271	-5.8
Abbott Labs	5,992,405,684	6.2
Eli Lilly	5,842,618,115	9.2

### Top 10 corporations by total Rx's in 2006

		<b>% change from previous year</b>
Teva Pharmaceuticals	370,827,222	8.7%
Pfizer	257,653,471	-6.1
Mylan	235,582,276	7.7
Novartis	222,391,671	7.3
Watson Pharma	207,887,484	6.1
GlaxoSmithKline	104,542,833	-8.8
AstraZeneca	99,732,796	11.5
Mallinckrodt Medical	82,903,489	-8.6
Merck & Co.	81,640,147	-6.7
Abbott Labs	72,684,001	-8.8